



CAPITAL MARKETS DAY 2022

15 November, 2022

Helsinki, Finland

cargotec.com/cmd22

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Although forward-looking statements contained in this presentation are based upon what management of the company believes are reasonable assumptions, there can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. These statements are not guarantees of future performance and undue reliance should not be placed on them. The company undertakes no obligation to update forward-looking statements if circumstances or management's estimates or opinions should change except as required by applicable securities laws.

All the discussion topics presented during the session and in the attached material are still in the planning phase. The final impact on the personnel, for example on the duties of the existing employees, will be specified only after the legal requirements of each affected function/ country have been fulfilled in full, including possible informing and/or negotiation obligations in each function / country.

Cargotec Capital Markets Day
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Sustainability - Actions Above All

Päivi Koivisto, VP Sustainability

We aim for highest ESG standards in our industry



Cargotec's performance targets for its core businesses

Eco portfolio: double sales growth
compared to traditional products

Sales growth faster than market¹

Reduce CO₂ emissions in our value chain²

2025: **-25%** | 2030: **-50%**

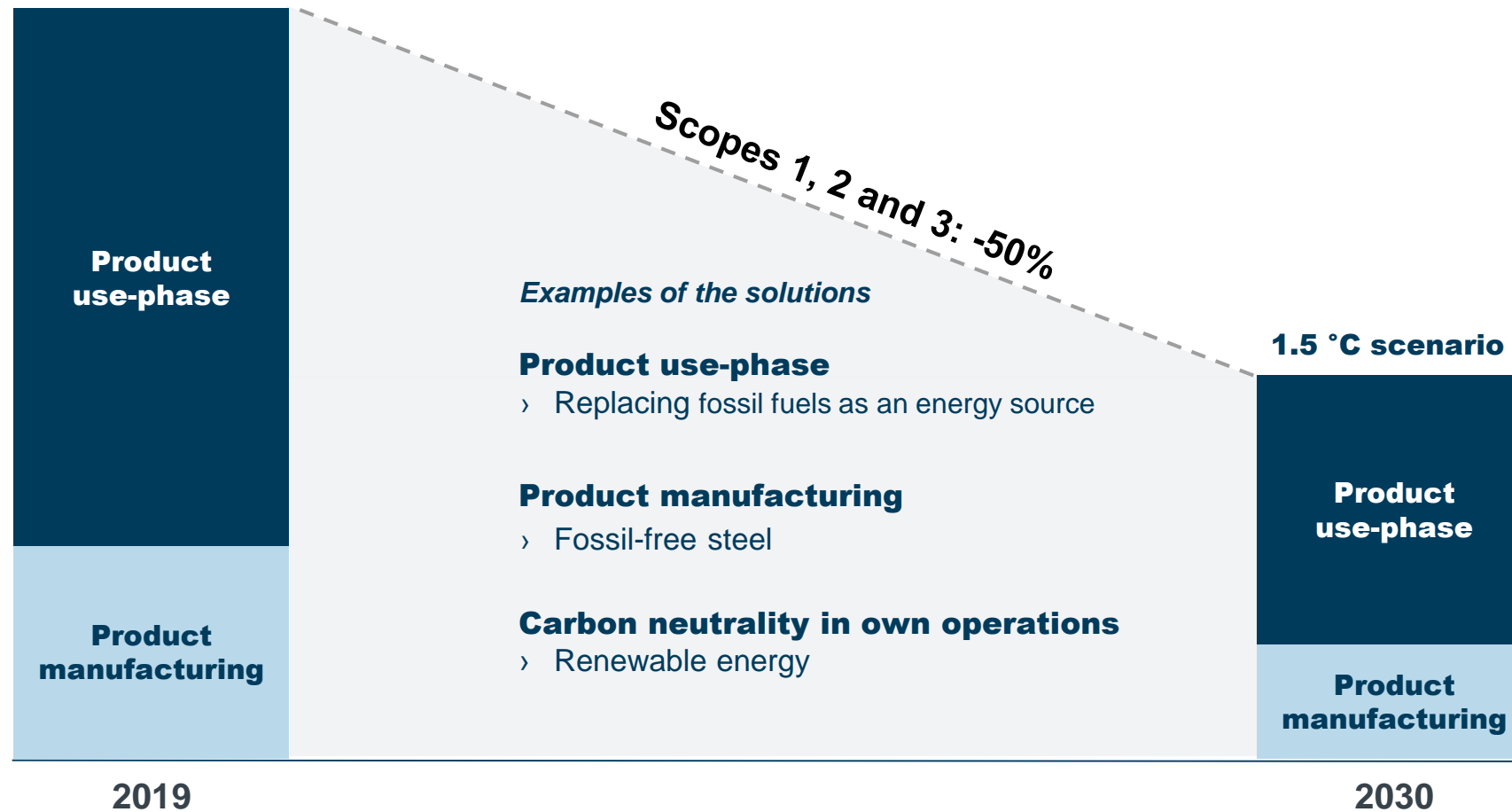
Comparable operating profit

2025: **12%** | 2030: **15%**

Growing dividend
30-50% EPS

Gearing below
50%

Intelligent cargo handling is the solution to cut CO2 emissions in our value chain by 50%...



...and we have a clear, data-based action plan to go forward

Progress so far	2022 - 2025	2025 - 2030
Kalmar fully electric product offering Hiab ePTO and eMoffett offerings	Further develop eco offering, improve energy efficiency Transform the market towards low-carbon solutions	Eco offering generates the majority of sales
MULTILIFT pilot with SSAB	Explore opportunities in low-carbon steel	Increase the share of fossil-free steel
Hudiksvall site net zero	Grow the share of renewable energy	Become carbon neutral in own operations

